



# OUR WORLDWIDE REFERENCES





Dear customers and friends,

It was on 26 December 2011 that the two Managing Directors and shareholders of the Sunotec Group, Kaloyan Velichkov and Torsten Herfert, met in person for the first time. Sunotec GmbH was founded in Berlin just under a year later – and so began an amazing story that neither would have previously thought possible. From its beginnings as a traditional subcontractor focusing on the assembly of photovoltaic systems, the company has since evolved to become an international group of companies with more than 300 employees and operational headquarters on three continents. The combined output of all the Sunotec Group's installations now exceeds 1.3 gigawatts, making the group one of the largest companies of its kind in Europe.

Beyond the European market, which remains the strongest in terms of sales, the Sunotec Group has also had a presence in Australia since October 2018, with a 50% stake in Ecotec Australia. Building on this success, the foundations were also laid for the growing African market with the opening of two subsidiaries in Cape Town and Nairobi in early 2019. The companies will be engaged in their first large-scale solar farm projects on these two continents from as early as mid-2019.

We are delighted to share further details on the individual subsidiaries of the Sunotec Group and their core areas of expertise on the following pages.

Best wishes from sunny Berlin



Kaloyan Velichkov



Torsten Herfert



# OUR MAIN SERVICES

PROJECT  
MANAGEMENT

MODULE  
INSTALLATION

DC- AND AC  
INSTALLATION

EARTHWORKS  
CIVIL WORKS

FENCE  
SYSTEMS

ROOF-TOP  
INSTALLATION

PULL OUT  
TESTS

GEOTECHNICAL  
SURVEY

PILE DRIVING  
PRE-DRILLING  
CONCRETING

FIXED TILT  
SUBSTRUCTURE  
ASSEMBLY

SINGLE AXIS  
TRACKER  
ASSEMBLY





## REFERENCES IN EUROPE



**SWEDEN**

2 projects | 11,3 MWp



**ESTONIA**

1 project | 1,2 MWp



**DENMARK**

19 projects | 300,13 MWp



**GREAT BRITAIN**

46 projects | 491,70 MWp



**NETHERLANDS**

8 projects | 36,32 MWp



**POLAND**

24 projects | 25,0 MWp



**GERMANY**

109 projects | 193,96 MWp



**UKRAINE**

2 projects | 18,5 MWp



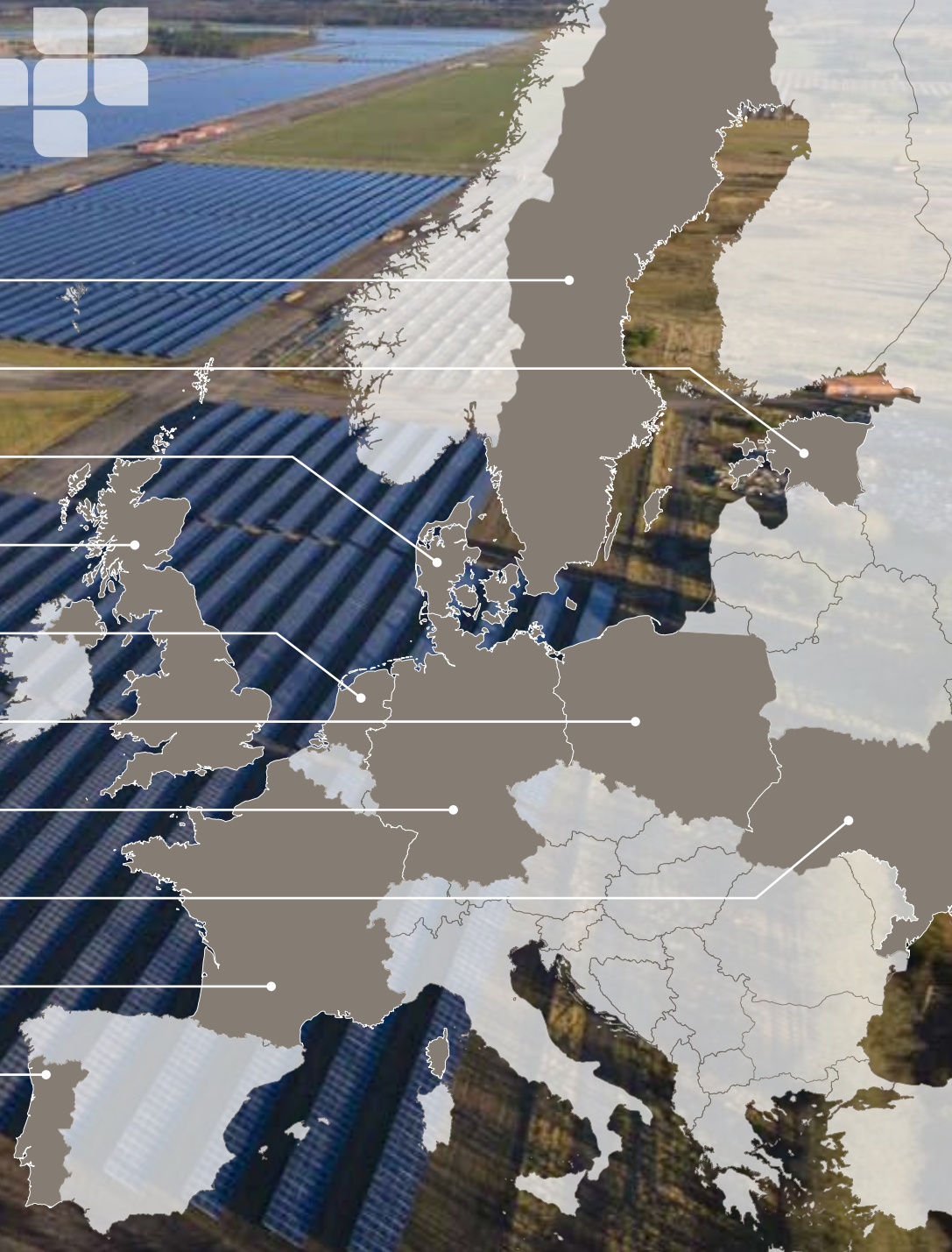
**FRANCE**

8 projects | 60,89 MWp



**PORTUGAL**

2 projects | 80,5 MWp







## REFERENCES IN THE MIDDLE EAST



TURKEY

14 projects | 88,06 MWp



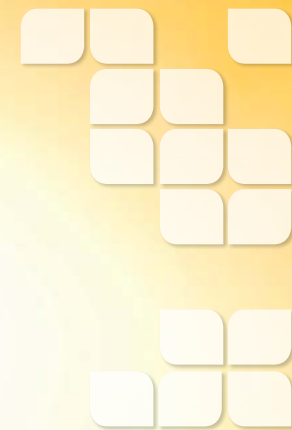
IRAN

2 projects | 14,03 MWp



sunotec





## REFERENCES IN AFRICA

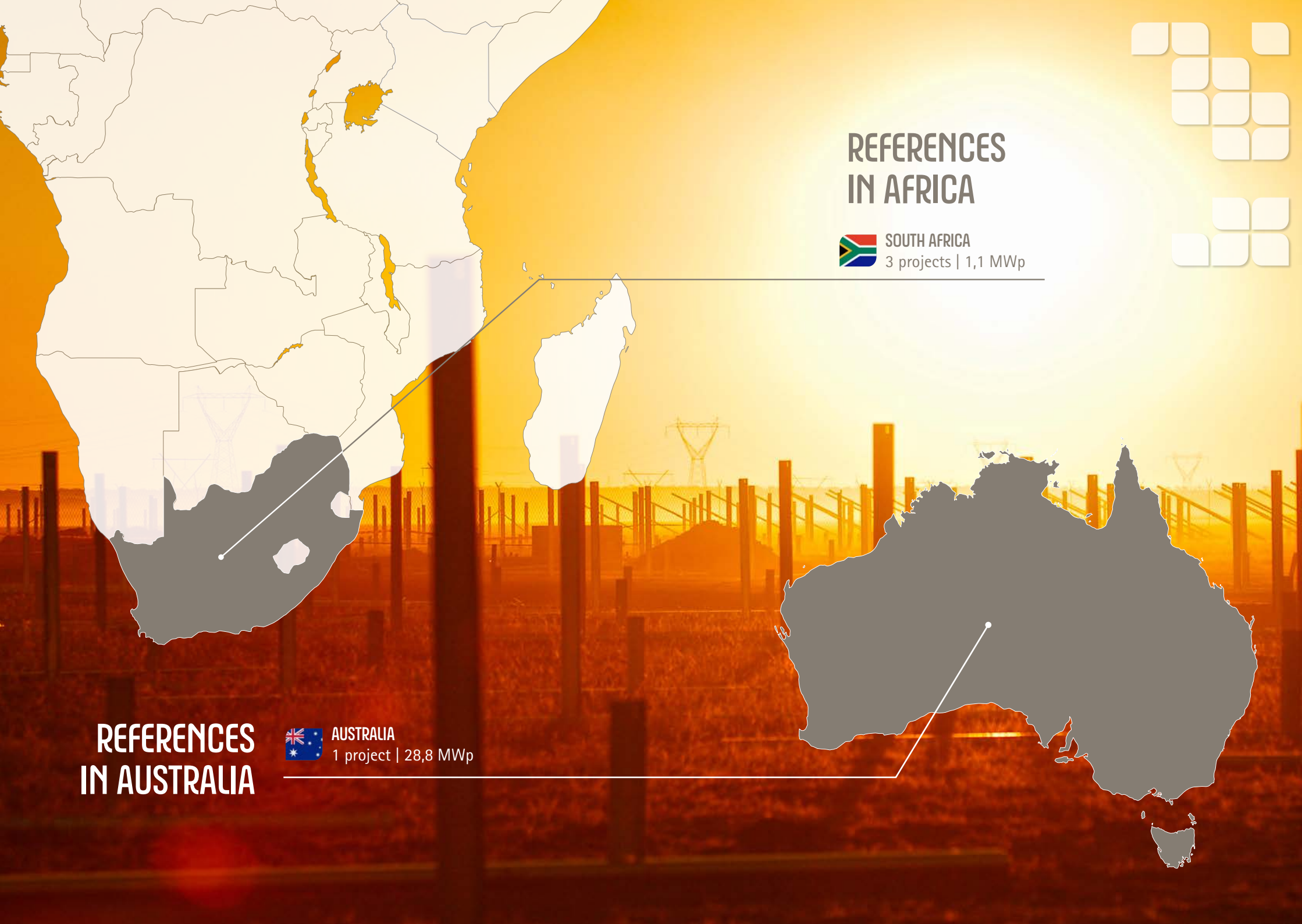


**SOUTH AFRICA**  
3 projects | 1,1 MWp

## REFERENCES IN AUSTRALIA



**AUSTRALIA**  
1 project | 28,8 MWp







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